



Ready to take on a
new challenge?

Join our team!



We are hiring a **Luxury Real Estate Broker.** Lausanne and Geneva offices, full-time or part-time.

Luxury Places is a real estate agency specializing in luxury and charming properties on the Lake Geneva arc. We offer an unmatched range of prestigious properties and leverage our expertise to ensure optimal presentation and maximum visibility for our clients' properties.

For nearly 20 years, we have positioned ourselves as a start-up specializing in high-end real estate brokerage. We believe in the power of collective intelligence and provide an unparalleled portfolio, cutting-edge technologies, and top-notch marketing. However, it is our team that, day after day, delivers exceptional service to our clients.

Your Mission

- Develop a portfolio of high-end properties, primarily located in the canton of Vaud and occasionally in Geneva.
- Advise and support clients in their buying, selling, or renting projects.
- Acquire new clients, both local and international, and provide them with guidance and assistance in their acquisitions.
- Ensure the successful negotiation and completion of transactions.
- Maintain rigorous follow-up on client files until the transactions are finalized.
- Contribute to the growth of our market share and expand our network of partners alongside the existing team.

Your Strengths

- Significant experience as a real estate broker or in a similar role (minimum 3 to 5 years of commercial experience).
- Proven and successful experience in luxury real estate within the region.
- Ability to work independently and manage multiple files simultaneously.
- High energy and enthusiasm for your work.
- Strong desire to work collaboratively as part of a team.
- Perfect command of French and English, both spoken and written.
- High availability, especially outside of regular office hours.

What We Offer

- A stimulating and friendly work environment.
- Support from an experienced team, with new mandates and clients daily.
- The potential for substantial remuneration upon success.

Send your application (CV) to
jobs@luxury-places.ch

